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MORTGAGE, SECURITY AGREEMENT,
COLLATERAL ASSIGNMENT OF RENTS AND FIXTURE FILING

FOR PURPOSES OF THE SECURITY AGREEMENT CONTAINED IN THIS INSTRUMENT THE "SECURED PARTY" AND THE "DEBTOR" AND THEIR RESPECTIVE ADDRESSES ARE AS FOLLOWS:

SECURED PARTY:

BANK ONE, INDIANAPOLIS, NA

BANK ONE CENTER/TOWER - SUITE 431

111 MONUMENT CIRCLE

P.O. BOX 7700

INDIANAPOLIS, INDIANA 46277-0104

ATTENTION: COLLATERAL SERVICING DEPARTMENT

DEBTOR:

WESTERN-CULLEN-HAYES, INC.

2700 W. 36TH PLACE

CHICAGO, ILLINOIS 60632

DEPT-01 RECORDING \$18.00 T+1111 TRAN 4509 08/23/90 16:09:00 +5136 † A \*-9ローチ12669

THIS INSTRUMENT WHEN RECORDED SHALL CONSTITUTE A "FIXTURE FICTING" FOR PURPOSES OF THE UNIFOR'S COMMERCIAL CODE. THE ADDRESS OF THE SECURED PARTY SHOWN ABOVE IS THE ADDRESS AT WHICH INFORMATION CONCERNING THE SECURED PARTY'S SECURITY INTEREST MAY BE OUTAINED.

WESTERN-CULLEN-HAYES, INC., a Rhode Island corporation (the "Mortgagor"), MORTGAGES AND WARRANTS to BANK ONE, INDIANAPOLIS, National Association, a national banking association with its principal office in Indianapolis, Indiana, (the "Bank") and the Mortgagor CRANTS A SECURITY INTEREST to the Bank in the following property, to-wit:

all that real estate located in Cook County, Illinois, described in the "Schedule" which is attached to this Mortgage, Security Agreement, Collateral Assignment of Rents and Fixture Filing (this "Mortgage") and incorporated herein by this reference (the "Real Estate"); and

any items of furniture, machinery, equipment or other tongible personal property which is now or hereafter becomes attached to the Real Estate or any improvement thereon so as to constitute a fixture, whether now owned or hereinafter acquired (the "Personal Property").

TOGETHER WITH all present and future improvements, rights, privileges, interests, easements, hereditaments, and appurtenances thereunto belonging or in any manner pertaining thereto, and the rents, issues, income, uses, proceeds, and profits therefrom (all of such Real Estate, Personal Property and other rights being hereafter referred to as the "Mortgaged Premises").

The Mortgagor assigns to the Bank, as further collateral security for and not in payment of the Obligations (as hereafter defined), all rents and other amounts ("Lease Payments") due or to become due to the Mortgagor under the terms of any lease (a "Lease"), oral or written, of the Mortgaged Premises.

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SECURED PARTY: BANK ONE, INDIANAPOLIS, MA

BANK ONE CENTER/TOWER - SULTE 431

л г. томомивем г.р. Р.О. ВОХ 7700

INDIANAPOLIS, LIMILANA 146277-0102

ATTEMPLONS COLLATERAL SERVICING DECARRANT

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WESTERN-CHULEN-HAYES, INC.

2200 W. BETH PLACE CHICAGO, ILLIMOIS GOGGE

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N. WESTERN-CULLEN-HAYES, INC., is Bloods (1. o., no part consisted by a more consisted by a more cases and warrants to SAMA, CNT, last endered as necessary in a continuous sensition with its continual cities. A continuous sensition indiana, (the "Dank") and the Marigraph CRAMES A continuous formation in the following property, to establish.

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1. The Mortgagor assigns to the Bank, as forther collateral collection of the not in payment of the Obligations (as hereafter defined); all refer in Alberta ("hease Payments") [due for to become due to the Mortgagor under the terms of any lease (a "hease"), goral or witten; of the Mortgagor Phonesia.

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This Mortgage is given to secure all of the Mortgagor's Obligations to the The term "Obligations" as used in this Mortgage means all obligations of the Mortgagor in favor of the Bank of every type and description, direct or indirect, absolute or contingent, due or to become due, now existing or hereafter arising, including, but not limited to, all Obligations of the Mortgagor in favor of the Bank arising under the Mortgagor's Guaranty of the obligations of the Mortgagor's corporate parent, WCH, Inc., a Delaware corporation, as such Guaranty may be amended from time to time, which Guaranty is dated the date of this Mortgage and has been executed by the Mortgagor and delivered to the Bank pursuant to the requirements of a Credit Agreement between WCH, Inc. and the Bank dated the date of this Mortgage (the "Credit Agreement") and is referred to in the Credit Agreement as the "Western Guaranty." The Obligations include the obligation of WCH, Inc. to repay all advances made by the Bank to WCH, Inc. under a revolving line of credit in the principal amount of \$10,000,000.00. The final maturity date of the revolving line of credit is June 30, 1998. All of the Obligations, including those arising under the Western Guaranty (as defined in the Credit Agreement), are secured as they now exist and as they may be increased or otherwise changed by any amendment to any instrument or agreement which now or hereafter evidences, secures or expresses terms applicable to any of the Obligations, including amendments to the Credit Agreement and any "Loan Document" as that term is defined in the Credit Agreement.

The Mortgagor further coverants and agrees as follows:

- 1. The Mortgagor shall pay and perform all of the Obligations promptly when payment or performance is due, with reasonable attorneys' fees and costs of collection, and without relief from vuluation and appraisement laws.
- 2. The Mortgagor shall keep the Mortgaged Premises in good repair and shall not commit or permit waste thereon or do or permit to be done anything that may impair the value of the Mortgaged Premises. The Mortgagor shall promptly restore any part of the Mortgaged Premises which may be damaged or destroyed. The Mortgagor shall pay when due all taxes and assessments levied or assessed against the Mortgaged Premises or any part thereof.
- 3. The Mortgagor shall comply with all statutes, ordinances, rules, regulations, orders, and directions of any legislative, executive, administrative, or judicial body or official applicable to the Mortgaged Premises, or any part thereof, or to the Mortgagor, or to the application of any business of Mortgagor which directly affects the Mortgaged Premises; provided, however, that the Mortgagor may contest any of the matters referred to in this paragraph as provided in the Credit Agreement or otherwise in any reasonable manner which in the judgment of the Bank will not adversely affect the rights of the Bank, its successors or assigns.
- 4. The Mortgagor will procure and maintain in effect at all times insurance written by insurance companies acceptable to the Bank which insures against loss or destruction of the Mortgaged Premises by fire, wind storm, lighting, vandalism and malicious mischief and such other perils as are generally covered by "extended coverage" insurance for the full replacement value of the Mortgaged Premises. The Mortgagor shall procure business interruption insurance in such amounts as the Bank may reasonably require.

• This Mortgage is given to secure all of the Health ... Bank. The term "Obligations" as used in this Berigage or record of the Mortgagor in faver of the Bank of every tipe come in the contract indirect, absolute or contingent, due or in beneze gage esy case hereafter agising, including, but not limited to the palacat Martgagor in favor of the Bash artists under its discussion abligations of the Montgager's corporate percent, when the corporation, as such Guaranty may be amended from the life is dated the date of this Hartgage and has page nor good to delivered to the Bank purposed to the requirement; or between WCH, Inc. and the Baget dabed the date to 11; . . Agreement") and is corerod to in the Creb the "themsenge Guaranty." The Obligations include the shire itself to advances made by the Bank to MEH, in a gover to the principal amount of 010,000,000.00. The visual sectioning lane of credit is Japa 30, 1998. All of the Opt. arising under the Western Guaranty (at deferment to the sucured as they now exist and as they asy be there are as ready thempers to require tent the of thembess yes secures or expresses terms applicable to any or the terms amendments to the Credit Aurogent and any "Logs agreement defined in the tradit Auresnent.

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- (1) The Mortgogor shall pay and certical Director goes as a when payment or performance is despired to a construction, and without relief area wild that the construction, and without relief area wild although the construction.
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- 3. The Marcagar Shall comply with items of the personal conference of the regulations, ordered and alections as all the strative, or padicular mody of arthur, the strative of part absence, or the conference of the strations of the stration of the stratio
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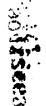
All policies providing such insurance shall, at the request of the Bank, provide that any loss thereunder shall be payable to the Bank under a standard form of secured lender's loss payable endorsement. The Mortgagor authorizes the Bank to endorse on Mortgagor's behalf and to negotiate drafts representing proceeds of such insurance, provided that the Bank shall remit to the Mortgagor such surplus, if any, as remains after the proceeds have been applied at the Bank's option: (a) to the satisfaction of the Obligations or to the establishment of a cash collateral account securing the Obligations, or (b) to the restoration of the Mortgaged Premises; provided, however, that so long as no Default (as hereafter defined) has occurred and is continuing, and provided that the Mortgagor can demonstrate to the Bank's satisfaction that restoration of the Mortgaged Premises is physically and economically feasible, such proceeds shall be applied, at the Mortgagor's option and to the extent necessary as provided in the foregoing clause (b) and any balance shall be remitted to the Mortgagor. Any insurance policies required under the terms of this Mortgage shall be delivered to the Bank.

- Upon demand and failure of the Mortgagor so to do, the Bank may, in its discretion, advance and pay all sums necessary to protect and preserve the Mortgaged Premises, and all sums so advanced and paid by the Bank shall become a part of the indebtedress secured hereby, shall bear interest from date of payment at a rate equal to the Prime Rate plus three percent (3%) per annum, and shall be payable to the Bank upon demand. Such sums shall include, but not by way of limitation: (a) taxes, assessments and other charges which may be or become senior to this Mortgage as liens on the Mortgaged Premises, or any part thereof; (b) the cost of any title insurance, surveys, or other evidence which in the discretion of the Bank may be required in order to evidence, insure or preserve the lien of this Mortgage; (c) all costs, expenses, and reasonable attorneys' fees incurred by the Bank in respect of any and all legal and equitable actions which relate to this Mortgage or to the Mortgaged Premises, and (d) the cost of any repairs respecting the Mortgaged Premises which are reasonably deemed Accessary by the Bank. As used in this Mortgage, the term "Prime Rate" means a variable per annum rate of interest equal at all times to the rate of interest established and quoted by the Bank at its Prime Rate, such rate to change contemporaneously with each change in such established and quoted rate; provided that it is understood the Prime Rate shall not necessarily be representative of the rate of interest actually charged by the Bank on any loan or class of loans. The Bank shall be subrogated to the rights of the holder of each lien or claim plid with moneys secured hereby.
- 6. If all or any part of the Mortgaged Premises is damaged, takes, or acquired, either temporarily or permanently, in any condemnation proceeding, or by exercise of the right of eminent domain, or by the alteration of the grade of any street affecting the Mortgaged Premises, the amount of any award or other payment for such taking or damages made in consideration thereof, to the extent of the full amount of the then remaining unpaid Obligations, is hereby assigned to the Bank, which is empowered to collect and receive the same and to give proper receipts therefor in the name of the Mortgagor, and all such sums shall be paid forthwith directly to the Bank. Any award or payment so received by the Bank may, at the option of the Bank: (a) be retained and applied in whole or in part to the indebtedness secured hereby (whether or not then due and payable), in such manner as the Bank may

. All policies providing such insurance shall, at the creater of the circumstance provide that any loss thereunder shall be payable to the Past and a form of secured lender's loss payable audorsceept. The Marigo, and the Bank to endorse on Mortgagor's behalf-and to revolided distillance a proceeds of such insurance, prayided that the Bank like a case to be an Mortgagor such surplus, of any, as remains after the general have applied at the Bank's opition: (a) to the satisfaction of the Contra to the establishment of a cash collateral accurat securation that the (b) to the restoration of the Martqueed Progress, etc. ter. bus long as no Default (as hereafter defined) has eccurred as the provided that the Mortgagar can demonstrate to the Section of restoration of the Mortgaged Premises in objeicative to encion to such proceeds shall be applied, at the Martgager's option and on the necessary, as provided in the forecoing clause (b) and any beloaded remitted to the Mortgagor. Any insurance pulicies received in the this Mortgage shall be delivered to the Bank.

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determine, or (b) be released, in whole or in part, to the Mortgagor for the purpose of altering, restoring, or rebuilding any part of the Mortgaged Premises which may have been altered, damaged or destroyed as a result of such taking, alteration, or proceeding; provided, however, that so long as no Default has occurred and is continuing, and provided that the Mortgagor can demonstrate to the Bank's satisfaction that any proposed alteration, restoration or rebuilding is physically and economically feasible, such awards shall be applied at the Mortgagor's option and to the extent necessary as provided in the foregoing clause (b).

- 7. At any time a Default (as hereafter defined) has occurred and is continuing, or if the Bank in the reasonable exercise of its discretion determines that payment or performance of any of the Obligations is insecure, the Bank, may, by demand upon any tenant of the Mortgaged Premises, require all Lease Payments to be made directly to the Bank. At any time that there is not in effect any demand by the Bank for the direct payment of Lease Payments to the Bank given pursuant to the preceding sentence, the Mortgagor may collect and regain Lease Payments or use them for any proper purpose in the ordinary course of the Mortgagor's business. Any demand by the Bank upon any tenant of the Mortgaged Premises accompanied by a copy of this Mortgage shall be sufficient authority for such tenant thereafter to make all Lease Payments directly to the Bank and any such tenant shall have no obligation or authority to inquire into the propriety of any such demand. Upon making Lease Payments to the Bank pursuant to the Bank's demand, any tenant of the Mortgaged Premises shall be as fully discharged of its obligations under any Lease to Mortgagor. If at any time Lease Plyments are required to be made directly to the Bank under the terms of this paragraph and notwithstanding such requirement such payments are made to the Mortgagor, the Mortgagor will receive such payments in trust for the Bank and will forward them immediately to the Bank in the form in which received, adding only such endorsements or assignments as may be necessary to perfect the Bank's title thereto. Any amounts collected by the Bank pursuant to the assignment of rents contained in this Mortgage shall be applied by the Bank to the payment of such of the Obligations as are then due and payable as the Bank in its sole discretion shall determine. If no Obligations are then due and payable, such amounts may be held by the Bank as cash collateral for the Obligations, without liability for interest thereon, provided that the Bank will, at the direction of the Mortgagor, invest such amounts for the account and at the risk or the Mortgagor in U.S. Treasury Bills with less than 60 days remaining to maturity or in similar essentially risk-free, cash equivalent investments as the Mortgager may reasonably direct and any earnings derived from such livestments will become a part of the collateral cash account. Any portion or all of the cash collateral account which is not applied to Obligations pursuant to the terms of this paragraph may at the discretion of the Bank be released to the Mortgagor.
- 8. The Mortgagor grants to the Bank as secured party a security interest in the Personal Property in accordance with the provisions of the Uniform Commercial Code as enacted in Indiana. The Mortgagor authorizes the Bank at the expense of the Mortgagor to execute on its behalf and file any other financing statements deemed necessary by the Bank to perfect its security interest in the Personal Property and to file such financing statements in

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determine, or (b) he released, in whole or in pari, to the designed purpose of altering, restoring, or rebailding may more of the bestering proving any more of the bestering taking, alteration, or proceeding; province, besters is that so is a result with the occurred and is continuing, and provided total new designs and is continuing, and provided total new designs and esteration or rebuilding is physically and occuentestly resulting the continuing shall be applied at the Mortgagor's option and to the extent conservation or reporting clause (b).

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those public offices deemed necessary by the Bank. Such financing statements may be signed by the Bank alone. In addition, the Mortgagor shall execute and deliver any financing statement or other document that the Bank may request to perfect or to further evidence the security interest created by this Mortgage.

- 9. If, after the execution of this Mortgage, applicable law requires the taxation of this Mortgage or any Obligation secured by this Mortgage, the Mortgagor, upon demand by the Bank, shall pay such taxes or reimburse the Bank therefor unless it is unlawful to require the Mortgagor to do so. Notwithstanding the foregoing, the Mortgagor shall not be obligated to pay any portion of any of the Bank's federal or state income taxes.
- 10. The occurrence of any of the following events shall be deemed a "Default" under this Mortgage:
  - (a) an "Event of Default" as defined in the Credit Agreement shall have occurred and be continuing or the Mortgagor shall otherwise fail to pay or perform any of the Obligations promptly when such payment or performance is due or within such grace period as may be applicable;
  - (b) the Mortgagor shall otherwise fail to observe and perform the terms and conditions of this Mortgage, or
  - (c) the Mortgagor shall abandon the Mortgaged Premises.
- secured hereby shall, at the option of the Bank, become immediately due and payable and this Mortgage may be forcclosed accordingly. The Bank shall be entitled to the appointment of a receiver for the Mortgaged Premises to collect the rents and profits and to maintain the Mortgaged Premises during any foreclosure proceedings. The Bank shall have the option of proceeding as to both the Real Estate and the Personal Property in accordance with its rights and remedies in respect of the Real Estate, in which event the default provisions of the Indiana Uniform Commercial Code shall not apply. If the Bank elects to proceed with respect to the Personal Property separately from the Real Estate, the requirement of the Indiana Commercial Code as to reasonable notice of any proposed sale or disposition of the Personal Property shall be met if such notice is delivered or mailed to the Mortgagor at its address stated above at least ten (10) days prior to such sale or disposition.
- 12. The Bank, at its option and on such terms as it may desire may extend the time of payment or performance of any part or all of the Obligations or release any part of the Mortgaged Premises from the lim of this Mortgage without impairing the lien of this Mortgage except as to the portion of the Mortgaged Premises expressly released and without releasing the Mortgagor or any guarantors or sureties of or for any of the Obligations. No delay by the Bank in the exercise of any of its rights under this Mortgage shall preclude the subsequent exercise thereof so long as any Default continues uncured, and no waiver by the Bank of any Default of the Mortgagor shall operate as a waiver of subsequent or other Defaults. The making of any payment by the Bank for any of the purposes herein permitted shall not constitute a waiver of any breach of the Mortgagor's covenant to perform such act. Notice by the Bank of its intention to exercise any right or option

those public offices desped negelsary by the Name. Such firsking our modernment of the confidencial of the signed by the Bank alune, In addition, the derigngor and the collider and financing statement or other document that that the such are repeated for to rankher evidence the security interest croated by that the

- 9. If. after the execution of this Sortgage, applicable that taxation of this Mortgage or any Obligation secured by Jell recogned and Mortgagor, upon demand by the Bank, shall pay such lawns or relevant therefor unless it is unlawful to require the Mortgagor or Je vo. Notwithstanding the foregoing, the Mortgagor shall not be enlighted the foregoing, the Mortgagor shall not be enlighted to the portion of any of the Bank's federal or state income taxes.
  - 10. The occurrence of any of the following events shall be declared. Default under this Nortgage:
- (a) an "Event of Default" as defined in the Legain special colors of the legain special colors of the occurred and be continuing by the Markgager shall either the Color pay or perform any of the Obligation promptly when the legain of the le
  - (b) the Mortgagor shall otherwise fail to each or pertone in and conditions of this Hortgago, or
    - (c) the Mortgagor shall abandon the Mortero
- 11. Upon the occurrence and continued to the second hardly and is a time option of the second hardly and is a time option of the second this mortgage may be described to the appointment of a second second second the rests and profits and to act the rests and profits and to act the second second second second the first last and respect to the second s
- 12. The Back, at its option and or wealth of the stand of water the stand in time of paysemt or partners of the standard of th



under this Mortgage is expressly waived by the Mortgagor, and any one or more of the Bank's rights or remedies under this Mortgage may be enforced successively or concurrently. Time is of the essence of this Mortgage.

- 13. All obligations of the Mortgagor under this Mortgage shall extend to and be binding upon the successors and assigns of the Mortgagor, and shall inure to the benefit of the Bank and its successors and assigns.
  - This Mortgage secures indebtedness incurred for a business purpose.

This Mortgage shall be governed by and construed and enforced in accordance with the law of the State of Indiana, except to the extent that Indiana conflicts of law rules would require the substantive rules of law of lany other Jurisdiction to apply.

Dated: July 20, 1990

Indiana conflicts

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Anna J. Herian

Dated: July 2

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TATE OF ILLINOIS

SS:

WESTERN-CULLEN-HAYES, INC

COUNTY OF COOK

Before me, a Notary Public in and for the above County and State, personally appeared Ronald L. McDaniel, President of Western-Cullen-Hayes, Inc., a Rhode Island corporation, who as such efficer acknowledged the execution of the foregoing Mortgage for and on behalf of the Corporation.

WITNESS my hand and Notarial seal this 20th day of July,

Signature:

Printed:

Notary Public

My Commission Expires:

My County of Residence:

+mare-to:

THIS INSTRUMENT PREPARED BY:

Charles L. Falvey

Attorney-at-law

BANK ONE/CENTER TOWER - Suite 601

P.O. Box 7700

Indianapolis, Indiana 46277-0106

Telephone: (317) 321-8015

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13. All obligations of the Murigagor under this martgage dash sattle and be binding upon the successors and assigns of the Hertgagor, and stait found to the benefit of the Bank and its successors and assigns.

14.5. This Mortgage secures indebtedness tecurred for a business progress

15, This Mortgage shall be governed by and construed and entered to accordance with the law of the State of Indiana, except to the circles accordance with the law rules would require the substantive rules or the law other jurisdiction to apply.

Dated: July 20, 1990

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PRINTE OF ILLINOIS

COUNTY OF COOK

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Signature: Tolky openia (2)

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My Commission Expires:

My County of Residence:

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OFFICIAL MALL
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MOTARY MURLIC STATE OF HARMOSS
W CAMMINION EXP. JERY 3, 1994

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#### **SCHEDULE**

All that real estate in Cook County, Illinois, described as follows:

PARCEL 1:

LOTS 5 TO 27, BOTH INCLUSIVE, IN BLOCK 3 IN THOMAS KELLY'S ADDITION TO CHICAGO IN THE WEST 1/2 OF THE SOUTH EAST 1/4 OF SECTION 36, TOWNSHIP 39 NORTH, RANGE 13 EAST OF THE THIRD PRINCIPAL MERIDIAN, ACCORDING TO THE MAP OF SAID SUBDIVISION RECORDED JULY 21, 1890 AS DOCUMENT NUMBER 1306829; ALSO

PARCEL 2:

ALL THAT PART OF THE VACATED NORTH AND SOUTH 16 FOOT PUBLIC ALLEY WEST OF AND ADJOINING THE WEST LINE OF LOTS 6 TO 10 BOTH INCLUSIVE; EAST OF AND ADJOINING THE EAST LINE OF LOT 11 AND SOUTH OF AND ADJOINING A LINE DRAWN FROM THE SOUTH WEST CORNER OF LOT 5 TO THE NORTH EAST CORNER OF SAID LOT 11 ALL IN BLOCK 3; ALSO

PARCEL 3:

LOT 28 IN BLOCK 3 IN THOMAS KELLY'S ADDITION TO CHICAGO IN THE WEST 1/2 OF THE SOUTH EAST 1/4 OF SECTION 36, TOWNSHIP 39 NORTH, RANGE 13 ALL IN COOK COUNTY, ILLINOIS

PIN# 16-36-408-005
16-36-408-006
16-36-408-007
16-36-408-009
16-36-408-009
16-36-408-010
16-36-408-037

property oddress: 2742 w.36thpl., Chiago

#### SCHEDNIE

All that real estate in Cook County, Illinois, described as follows:

#### PARCEL E

LOTS S TO 27, BOTH INCLUSIVE, IN THACK S IN THOMAS CHEEF SAME AND SECOND SECTION OF A SECOND CHICAGO IN THE VEST 12, OF THE SOCIETY EAST OF SIGNAL ASSOCIATION OF SECOND SECOND AS A SECOND SEC

#### PARCEL 2:

ALL THAT PART OF THE VACATED NORTH, AND SOMED BEHADDEN OF WEST LINEAU LOTS BY A BROWN OF AND ADJOINAND THE WEST LINEAU LOTS BY A BROWN OF AND ADJOINAND THE EAST LINE OF LOT IT AND SOME OF A SOME OF A BROWN FROM THE SOUTH, WEST CORNER OF LOTE AND ADJOINAND ROOM THE SOUTH, WEST CORNER OF LOTE AND ADJOINAND ROOM ALL IN BLOCK A ALSO

#### PARCEL 3:

Little Janes Janes