#### SUBORDINATION OF MANAGEMENT AGREEMENT

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This BUBORDINATION OF MANAGEMENT AGREEMENT is made and delivered as of the 26th day of December, 1990, by VRANAS AND ASSOCIATES, LTD., an Illinois corporation ("Manager"), to and for the benefit of GREYHOUND FINANCIAL CORPORATION, a Delaware corporation ("Lender").

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### RECITALS:

- American National Bank and Trust Company of Chicago, not personally, but solely as Trustee under Trust Agreement dated November 3 1988 and known as Trust No. 106876-06 (the "Trust") owns fee simple title to certain real estate located at 1824-1854 Besly Court, Chicago, Cook County, Illinois and legally described in Exhibit A attached hereto and made a part hereof, and all improvements now or hereafter situated thereon, including, without limitation, the Billboards and the Buildings (collectively, the "Property"). All capitalized terms used as defined terms but not otherwise defined herein shall have the meaning ascribed to such terms in that certain Loan Agreement (the "Loan Agreement") dated as of December 26, 1990 by and among Lender, the Trust and Exoto Associates Limited Partnership, an Illinois limited partnership ("Beneficiary"), being the sole beneficiary of the Trust (the Trust and Beneficiary are hereinafter sometimes referred to individually as a "Borrower" and jointly as the "Borrowers").
- Lender has made a loan (the "Loan") to the Borrowers in an amount not to exceed \$3,500,000. The loan is (i) evidenced by a certain Note (the "Note") dated December (1990 made by the "Note") a certain Note (the "Note") dated December 25. 1990 made by the Borrowers, jointly and severally, and payable to the order of Lender in the principal amount of \$3,500,000, and (ii) secured by, among other things, a certain Mortgage, Security Agreement and Assignment of Rents and Leases (the "Mortgage") da ed as of December 26, 1990 made by the Borrowers, jointly and Severally, in favor of Lender granting to Lender a first lien and security

THIS DOCUMENT WAS PREPARED BY, AND AFTER RECORDING AND/OR REGISTERING, SHOULD BE RETURNED TO:

Jerrold M. Peven, Esq. Greenberger, Krauss & Jacobs 180 North LaSalle Street Suite 2700 Micago, Illinois 60601

Common Address of Property:

1824-1854 Besly Court Chicago, Illinois

Permanent Real Estate Tax Index Nos:

14-32-300-004

14-32-300-005

14-32-300-006

Property of Cook County Clerk's Office

interest (the "Senior Liens") on the Property and all tangible and intangible personal property of Borrowers, whether now owned or hereafter acquired, all additions and accessions thereto and all proceeds and products thereof, which relate to the ownership, operation or management of the Property. The Mortgage was (1) recorded in the Office of Recorder of Deeds of Operation (2) Illinois, on December 28, 1990 as Document (2) filed in the office of the Registrar of Titles of Cook County, Illinois on December 28, 1990 as Document (2)

- entered into a certain Management Agreement dated December 1, 1988 (the "Management Agreement"), a true, complete and correct copy of which is attached hereto as Exhibit B, whereby Manager has agreed to furnish services for the rental, operation and management of the Property in exchange for certain payments to Manager for 12s services and the payment of certain expenses incurred by Manager in connection with the performance of its services. All of the right, title and interest of Mark IV Realty Group, Inc., as owner under the Management Agreement, heretofore have been assigned to Beneficiary.
- D. Pursuant to Illinois Revised Statutes, Chapter 82, par. 1, as amended on September 20, 1985, property managers have lien rights under the Mechanics fren Act for expenses incurred for the management of any structure
- E. Pursuant to Section 4.2 of the Loan Agreement, Lender has required, as a condition precedent to its making the Loan, the subordination of (i) any and all compensation, expenses or other indebtedness owing to the Manager under or pursuant to the Management Agreement (collectively, the "Junior Liabilities") to the prior payment and performance in full of all of Borrowers' Obligations and (ii) any and all existing liens and future rights to liens of Manager which arise from the Junior Liabilities or in respect of the Management Agreement (collectively, the "Junior Liens") to the Senior Liens.

NOW, THEREFORE, as an inducement to and a condition precedent of Lender's making the Loan, and in consideration of the mutual covenants made herein and of the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereto agree as follows:

### 1. Subordination of Junior Liabilities to Borrowers' Obligations and of Junior Liens to Senior Liens.

(a) The payment of all Junior Liabilities hereby expressly is subordinated to the prior payment in full of all of Borrowers' Obligations and the Junior Liens hereby expressly are subordinated to the Senior Liens.

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- (b) Manager shall not accept, receive or retain any payment in respect of the Junior Liabilities more than thirty (30) days in advance of the due date of such payment, and, upon written notice from Lender to Manager stating the occurrence of an Event of Default, Manager shall not accept, receive or retain any payment in respect of the Junior Liabilities. In the event Manager receives any such payment, the same shall be received in trust for Lender and immediately turned over by Manager to Lender.
- Agreement shall be in writing and shall be (i) delivered in person, (ii) sent by telecopy, or (iii) mailed, either by registered or certified mail, postage prepaid, return receipt requested, or by overnight express carrier, addressed in each case as follows:

To Manager:

Vranas and Associates, Ltd. 400 North Franklin Street Chicago, Illinois 60610 Attention: John P. Vranas Telecopy No.: (312) 923-1930

To Lender:

Greyhound Financial Corporation Greyhound Tower Phoenic, Arizona 85077 Attention: Matthew M. Breyne and Robert Itkin Telecopy No.: (602) 248-5531

and

Greyhound Financial Corporation 10 South LaSalle Street Suite 2121 Chicago, Illinois 60603 Attention: Jeffrey S. Kilrea Telecopy No.: (312) 855-1719

Copy to:

Greenberger, Krauss & Jacobs, Chio. 180 North LaSalle Street Suite 2700 Chicago, Illinois 60601 Attention: Maurice Jacobs, Esq. Telecopy Number: (312) 782-8416

or to any other address or telecopy number, as to any of the above parties, as such party shall designate in a written notice to the other parties. All notices hereunder shall be deemed received (i) if sent by telecopy on a business day before 2:00 p.m. Phoenix time, then on the day sent, or if such day is not a business day or if sent after 2:00 p.m. Phoenix time, then on the next business day immediately following the day sent, (ii) if sent by overnight express carrier, then on the next business day immediately following the day sent, or (iii) if sent by registered or certified mail, then on the third business day following the day sent.

- 3. Representations of Manager. Manager hereby represents and warrants to Lender as follows:
  - (a) Manager has full power and authority to enter into, execute, deliver and carry out the terms of this Agreement and to incur the obligations provided for herein. No consent or approval of, or other action by any person, which has not already been obtained, is required in connection with the execution, delivery and performance of this Agreement, or is required as a condition to the validity or enforceability hereof.
  - (b) This Agreement, when executed and delivered by Manager, will constitute the legal and validly binding obligation of Manager, enforceable in accordance with its terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization or similar laws affecting the enforcement of creditors' rights generally.
- Amendments. The Management Agreement shall not be amended or modified in any manner whatsoever or voluntarily terminated without the prior written consent of Lender. This Agreement may be amended only by a written instrument, signed by all of the parties hereto. No waiver of any term or provision of this Agreement shall be effective unless it is in writing and signed by the party against whom such waiver is sought to be enforced.
- 5. Successors and Assigns. This Agreement shall be binding upon Manager and its successors, assigns, heirs and legal representatives and shall inure to the benefit of Lender and its successors and assigns.
- 6. Further Action. Manager agrees to execute and deliver such further documents or instruments and take such further actions as Lender reasonably may request from time to time to carry out the intent of this Agreement.

- Governing Law; Severability. This Agreement shall be construed in accordance with and governed by the laws of the State of Arizona. Wherever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement.
- Captions. The captions used in this Agreement are for convenience only and shall not affect the interpretation of any of the provisions hereof.

IN WITNESS WHEREOF, the Agreement has been executed and delivered on the date first set forth above. By:
Title:

#### MANAGER:

VRANAS AND ASSOCIATES, LTD., an Illinois corporation

Title:

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STATE OF ILLINOIS )
COUNTY OF COOK )

, a Notary Public in and Cynthia S. Hill for said County, in the State aforesaid, do hereby certify that Michael M. Chioros , the Vice-President Vranas and Associates, Ltd., an Illinois corporation (the "Corporation"), and John P. Vranas the Secretary of the Corporation, who are personally known to me to be the same persons whose names are subscribed to the foregoing instrument as Secretary such Vice-President \_, respectively, and appeared before me this day in person and acknowledged that they signed and delivered the said instrument as their own free and voluntary act and as the free and voluntary act of the Corporation, for the uses and purposes therein set forth; and the said Secretary \_ then and there acknowledged that he, as custodian of the seal of the Corporation, did affix the seal of the Corporation to said instrument as his own free and voluntary act and as the free and voluntary act of the Corporation for the uses and purposes therein set forth.

GIVEN under my hand and notarial seal, this 27thday of December, 1990.

Notary Public

CYNTHIA S. HILL
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES 6/23/94

Property of Cook County Clark's Office

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#### EXHIBIT A

#### Legal Description

LOTS 34 TO 44, BOTH INCLUSIVE, AND LOT 45 (EXCEPT THE SOUTH 25 FEET THEREOF) IN BLOCK 20 IN SHEFFIELD'S ADDITION TO CHICAGO, IN THE SOUTH WEST 1/4 OF SECTION 32, TOWNSHIP 40 NORTH, RANGE 14, SUBDIVISION OF BLOCK 20 RECORDED OCTOBER 22, 1856 IN BOOK 125 OF THEREOF USED OR OCCUPIED FOR RAILROAD PURPOSES), IN COOK COUNTY,

### Management Agreement

For Prope	rty located at		<u></u>		
	CHICAGO, IL	INOIS	<del>,,,</del>		
Beginning	DECEMBER 1	19_88	Ending	NOVEMBER 30,	19_91
OWNER .	MARK IV REALTY GROUP	INC.			
	. O <sub>x</sub>	2			
AGENT_	VRANAS & ASSOCIATES,	LTD.			
List of Prov	isions	0/	<u></u>		
	Appointment of Managing Agent			Relationship of Agent to Owner	
	Appointment and Acceptance			Save Harmless	
	Description of Premises			Liability Insurance	
	Term			Agent Assumes No Liability	
	Management Office		Section 16	Owner Responsible for All Expe	., ne
	Apartment for On-Site Staff		14.	of Literation	
•	Bank Accounts			Agent's Compensation and Expe	
	Operating (and/or) Reserve Account(s)			rof Mangal Pent Services	
	Initial Deposit and Contingency Reserve			For Ap. runeist Jeasing	
	Security Deposit Account			For Commercial Casing	
	Fidelity Book			For Modernia view / Achabilitation/	
	Collection of Rents and Other Receipts			For Fire Restoration	
	Agent's Authority			For Other Items of Militual Agreeme	
	Special Charges			interest on Unpoid Sumi	
	Security Deposits			Representations	
Section 4	Reserve Account(s)	"		Structural Changes	
41	Operating Expenses			Building Compliance	
	Debt Service			Termination	
	Nei Proceeds			Termination by Either Party	
	Agent Not Required to Advance Funds			Termination for Cause	
	Financial and Other Reports			(a) Breach of Agreement	
	Owner's Right to Audis			(b) Fallure to Ach etc	12
Section 7	Advertising	5		(c) Excessive Damage	
Section 8	Leasing and Renting	.,,,,,,,,,,,,		(d) înadequate insurance	12
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8.2	No Other Rental Agent	6	21.4	Owner Responsible for Payments	
	Rental Rates		21.5	Sale of Fremises	
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	Owner Pays Employee Expenses			Complete Agreement	
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	Workers' Compensation Insurance			Applicable Law and Partial Inval-	•
	Hold Hamless, Labor Laws			Nouces.	
Section 10	Maintenance and Repair		Section 29	Agreement Binding Upon Succes	POU SUG
	Approval for Exceptional Maintenance Exp			POWER OF ATTORNEY	
Tenina II	Compacts, Utilities and Services			THE PERSON OF TH	

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his Agreement is made thisistday ofDecember , 19 88
y and between Mark IV Realty Group, Inc. (the "Owner")
nd Vranas & Associates, Ltd. (the "Agent").
ection 1 APPOINTMENT OF MANAGING AGENT
11 APP IN MENT AND ACCEPTANCE  Owner hereby appoints Agent as sole and exclusive Agent of Owner to lease and manage the property described in paragraph 1.2 upon the terms and conditions provided herein. Agent accepts the appointment and agrees to furnish the services of its organization for the leasing and management of the Premises, 2.0 Owner agrees to pay all expenses in connection with those services.  1.2 DESCRIPTION OF PREMIS IS  The property to be managed by Agent under this Agreement (the "Premises") is known as 1824 Desty Court Building, located at 1824-54 Besty Court  consisting of the land, buildings, and other improvements described as  1 - 4 story warehouse and parking lot.
in the State of <u>Illinois</u> , <u>City of Chicago</u>
1.3 TERM  The term of this Agreement shall be for an initial period of years
(the "initial term") from the 1st day of December 19.88,
The term of this Agreement shall be for an initial period of 3 years  (the "initial term") from the 1st day of December 19.88,  to and including the 30th day of November 19.91, and thereafter shall be automatically renewed from year to year unless terminated as provided in sections 21 or 27 herein. Each of said one-year renewal periods is referred to as a "term year."
14 MANAGEMENT OFFICE
Owner shall provide adequate space on the Premises for a management office. Owner shall pay all expenses related to such office, including, but not limited to, furnishings, equipment, postage and office supplies, electricity and other utilities, and telephone.

Owner shall provide a suitable operation (s) on the Premises for the same of an on-site manager and/or a resident janitor and their families, rentfree, except that such resident staff strait pay for heat and utilities in the same manner as orifici tenants. The specific apariment(s) shall be the

1.5 APARTMENT FOR ON-SITE STAFF

- Horas chuise.

#### Section 2 BANK ACCOUNTS

The various bank accounts established under this Agreement shall at all times be established in Owner's name but under Agent's control. Agent's designees shall be the only parties authorized to draw upon such accounts. No amounts deposited in any accounts established under this Agreement shall in any event be commingled with any other funds of Agent.

#### 2.1 OPERATING (AND/OR) RESERVE ACCOUNT(5)

Agent shall establish a separate account(s) known as the 1824

Be 51y Court Bldg. Operating (and/or) Reserve Account(s), septiate and apart from Agent's corporate accounts, for the deposit of receijus offected as described herein, in a bank or other institution whose deposits are insured by the federal government. Such depository shall be selected by 'no ligent However, Agent shall not be held liable in the event of bankruptcy of failure of a depository. Funds in the Operating (and/or) Reserve Account(s) remain the property of Owner subject to disbursement of expenses by Agent as described in this Agreement.

### 2.1.1 INITIAL DEPOSITAND CONVINCENCY RESERVE

#### 2.2 SECURITY DEPOSIT ACCOUNT

Agent shall, if required by law, maintain a separate interest-bearing account for tenant security deposits and advance rentals. Such account shall be maintained in accordance with applicable state or local laws, if any,

#### 2.3 FIDELITY BOND

Agent shall cause all personnel who handle or are responsible for the safekeeping of any monies of Owner to be covered by a lidelity bond in the amount of 3 \_\_\_\_\_\_ with a company determined by Agent. Such bond shall be secured at Owner's expense, if a fidelity bond cannot be obtained, an arrest and conviction bund shall be obtained at Owner's expense. Owner shall save Agent harmless from any loss or damages caused by extra personnel Han bond can be obtained.

#### Section 3 COLLECTION OF RENTS AND OTHER RECEIPTS

#### **31 AGENTS AUTHORITY**

Agent shall collect (and give receipts for, if necessary) all rents, charges and other amounts receivable on Owner's account in connection with the management and operation of the Premises. Such receipts (except tenants' security deposits and advance rentals, which shall be handled as specified in paragraphs 2.2 and 3.3 hereof; and special charges, which shall be handled as specified in paragraph 3.2 hereof) shall be deposited in the Operating (and/or) Reserve Account(s) maintained by Agent for the Premises.

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#### 3.2 SPECIAL CHARGES

If permitted by applicable law, Agent may collect from tenants any or all of the following: an administrative charge for late payment of rent, a charge for returned or nun-negotiable checks, a credit report fee, an administrative charge and/or broker's commission for sublessing. Agent need not account to Owner for such charges and/or commission.

#### 3.3 SECURITY DEPOSITS

Agent shall enflect, deposit, and dishurse tenants' security deposits in accordance with the terms of each tenant's lease. Agent shall pay tenants interest upon such security deposits only if required by law to do so; otherwise, any interest earned on tenant security deposits is to be retained by Agent as compensation for administering these funds. Agent shall comply with all applicable state or local laws concerning the responsibility for security deposits and interest, if any.

### Section 4 DISBURSEMENTS FROM OPERATING (AND/OR) RESERVE ACCOUNT(5)

#### 4J OPERATING EXPENSES

From the Operating (and/or) Reserve Account(s), Agent is hereby authorized to pay or reimburse itself for all expenses and costs of operating the Premises and for all other sums the Agent under this Agreement, including Agent's compensation under section 17.

#### 4.2 DEBT SERVICE

Owner shall give Agent advance written notice of at least 15 days if Owner desires Agent to make any additional metably or recurring payments (such as mortgage indebtedness, general taxes, or special assessments, or fire, ateam boiler, or other insurance premiums) out of the proceeds from the Premises. If Owner notifies Agent to make such payments after the beginning of the term of this Agreement, Agent shall have the authority to name a new contingency reserve amount pursuant to paragraph 2.1.1 of this Agreement, and Owner shall maintain this new contingency reserve amount at all times in the Operating (and/or) Reserve Account(s).

#### 4.3 NET PROCEEDS

Name	Percentage	Address
Exoho Associates L	td. Partnership 100%	

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#### Section 5 AGENT NOT REQUIRED TO ADVANCE FUNDS

In the event that the balance in the Operating (and/or) Reserve Account(s) is at any time insufficient to pay disbursements due and payable under paragraphs 4.1 and 4.2 above, Owner shall, immediately upon notice, remit to Agent sufficient funds to cover the deficiency and replenish the contingency reserve. In no event shall Agent be required to use its own funds to pay such disbursements. Nor shall Agent be required to advance any monies to Owner, to the Security Deposit Account, or to the Operating (and/or) Reserve Account(s).

If Agent elects to advance any money in connection with the Premises to fay any expenses for Owner, such advance shall be considered a loan subject to repayment with interest, and Owner hereby agrees to reimburse Agent, Including interest as provided in paragraph 17.7, and hereby suthorizes / gent to deduct such amounts from any monics due Owner.

#### Section 6 FINANCIAL AND OTHER REPORTS

day of er in a onth, Agent shall furnish Owner with a By the \_\_ \_15th\_ statement of cash receipts and disbursements from the operation of the Premises during the previous month. It addition, Agent shall, on a mutually acceptable schedule, prepare and sub. nlv to Owner such other reports as are agreed on by both parties.

#### 61 OWNERS RIGHT TO AUDIT

Owner shall have the right to request periodic audits of all applicable accounts managed by Agent, and the cost of such audicly shall be paid by Owner.

#### Section 7 ADVERTISING

Agent is authorized to advertise the Premises or portions thereof for rent, using periodicals, signs, plans, brochures, or displays, or such other means as Agent may deem proper and advisable. Agent is authorized to place signs on the Premises advertising the Premises for rent, provided such signs comply with applicable laws. The cost of such advertising shall be paid out of the Operating (and/or) Reserve Account(s). All advertising shall make clear that Agent is the manager and NOT the Owner of the Premises, Newspaper ads that share space with other properties managed by the Agent shall be prorated based on:

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#### Section 8 LEASING AND RENTING

#### **B1** AGENTS AUTHORITY TO LEASE PREMISES

Agent shall use all reasonable efforts to keep the Premises rented by procuring tenants for the Premises. Agent is authorized to negotiate, prepare, and execute all leases, including all renewals and extensions of leases (and expansions of space in the Premises, if applicable) and to cancel and modify existing leases. Agent shall execute all leases as agent for the Owner, All costs of leasing shall be paid out of the Operating (and/or) Reserve Account(s). No lease shall be in excess of \_100 \_\_\_ year(s) without written approval by Owner. The form of the lease shall be agreed upon by Owner Agent.

#### 8.2 NO OTHER RENTAL AGENT

During the term of this Agreement, Owner shall not authorize any other person. News, or corporation to negotiate or act as leasing or rental agent with respect to the leases for space in the Premises. Owner agrees to promptly forward all inquiries about leases to Agent.

#### **8.3 RENTAL RATES**

Agent is authorized to establish and change or revise all rents, fees, or deposits, and any other charge: chargeable with respect to the Premises, with Owner's approval.

#### **8.4 ENFORCEMENT OF LEASES**

Agent is authorized to institute, in Owner name, all legal actions or proceedings for the enforcement of any lease term, for the collection of rent or other income from the Premises, or for the evicting or dispossessing of tenand or other persons from the Premises. Agent is authorized to sign and serve such notices as Agent deems necessary for lease enforcement, including the collection of rent or other income. Agent is authorized, when expedient, to settle, compromise, and release such legal action; of sults or reinstate such tenancies. Any monies for such settlements paid out by Apont shall not exceed \$ 1,000.00 without prior approval by Owner, ittor negal fees, filling fees, court costs, and other necessary expenses incurred in connection with such actions and not recovered from tenants shall be paid out of the Operating (and/or) Reserve Account(s) or reimbursed directly to Agent by Owner Agent may select the attorney of its choice to handle such litigation.

#### Section 9 EMPLOYEES

#### 91 AGENTS AUTHORITY TO HIRE

Agent is authorized to hire, supervise, discharge, and pay all servants, emplayers, contractors, or other personnel necessary to be employed in the management, maintenance, and operation of the Premises. All employees shall be deemed employees of the Owner/Agent, and Agent shall not be liable to Owner or others for any act or omission on the part of such employees.

#### 9.2 OWNER PAYS EMPLOYEE EXPENSES

All wages and fringe benefits payable to such employees hired per paragraph 9.1 above, and all local, state, and federal taxes and assessments (including but not limited to Social Security taxes, unemployment insurance, and workces' compensation invarance) incident to the employment of such personnet shall be paid by Agent out of the Operating (and/or) Reserve Account(s) and shall be treated as operating expenses. Agent shall not be liable to such emphyses for their wages or empenotion.

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#### 9.3 AGENTS AUTHORITY TO FILE RETURNS

Agent shall do and perform all acts required of an employer with respect to the Premises and shall execute and file all tax and other returns required under the applicable federal, state, and local laws, regulations, and/or ordinances governing employment, and all other statements and reports pertaining to labor employed in connection with the Premises and under any similar federal or state law now or hereafter in force, in connection with such filings. Owner shall upon request promptly execute and deliver to Agent all necessary powers of attorney, notices of appointment, and the like. Owner shall be responsible for all amounts required to be paid under the foregoing laws, and Agent shall pay the same from the Operating (and/or) A raceve Account(s).

#### 9.4 WORKERS' COMPENSATION INSURANCE

Agent ma'l, at Owner's expense, maintain workers' compensation insurance covering the stability of the employer under established workers' compensation laws.

#### 9.5 HOLD RARMLESS, LABOR LAWS

Agent shall be responsibly for compliance with all applicable state or federal labor laws. Owner shall indemnify defend, and save Agent harmless from all claims, investigations, and su ts, or from Owner's actions or failures to act. with respect to any alleged or actual violation of state or federal labor laws. Owner's obligation with respect to each violation(s) shall include payment of all settlements, judgments, damages, the lined damages, penalties, forfeitures, back pay awards, court costs, litigation exposes, and attorneys' fees.

#### Section 10 MAINTENANCE AND REPAIR

Agent is authorized to make or cause to be made, through contracted anyices or otherwise, all ordinary repairs and replacements reasonably necessary to preserve the Premises in its present condition and for the operating efficiency of the Premises, and all alterations required to comply with lease requirements, governmental regulations, or insurance requirements. Agent is also authorized to decorate the Premises and to purchase or rent, on Owner's behalf, all equipment, tools, appliances, materials, supplies, uniforms, and other items necessary for the management, maintenance, or operation of the Premises. Such maintenance and decorating expenses shall be paid out of the Operating (and/or) Reserve Account(s). This section applies except where decorating and/or maintenance are at tenants' expense as stipulated in a lease.

#### 10.1 APPROVAL FOR EXCEPTIONAL MAINTENANCE EXPENSE

The expense to be incurred for any one item of maintenance, alteration, refurbishing, or repair shall not exceed the sum of \$ \_5.000.00., unless such expense is specifically authorized by Owner, or is incurred under such chrumstances as Agent shall reasonably deem to be an emergency. In an emergency where repairs are immediately necessary for the preservation and safety of the Premises, or to avoid the suspension of any essential service to the Premises, or to avoid danger to life or property, or to comply with federal, state, or local law, such emergency repairs shall be made by Agent at Owner's expense without prior approval.

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#### Section 11 CONTRACTS, UTILITIES AND SERVICES

Agent is authorized to negotiate contracts for nonrecurring items of expense, not to exceed 5.5, 000, 00, unless approved by Owner, and to enter into agreements in Owner's name for all necessary repairs, maintenance, minor alterations, and utility services. Agent shall, in Owner's name and at Owner's expense, make contracts on Owner's behalf for electricity, gas, telephone, fuel, or water, and such other services as Agent shall deem necessary or prudent for the operation of the Premises. All utility deposits shall be the Owner's responsibility, except that Agent may pay same from the operating (and/or) Reserve Account(s) at Owner's request.

#### Section 12 RELATIONSHIP OF AGENT TO OWNER

The relationship of the parties to this Agreement shall be that of Principal and Agent, and all duties to be performed by Agent under this Agreement shall be for and on behalf of Owner, in Owner's name, and for Owner's account. In taking any action under this Agreement, Agent shall be acting only as Agent for Owner, and nothing in this Agreement shall be construed as creating a partnership, joint venture, or any other relationship between the parties to this Agreement except that of Principal and Agent, or as requiring Agent to bear any portion of losses arising out of or connected with the ownership or operation of the Previouses. How shall Agent at any time during the period of this Agreement be considered a object employee of Owner. Neither party shall have the power to bind or obligate the other except as expressly set forth in this Agreement, except that Agent is surfnorted to act with such additional authority and power as may be necessar, to carry out the spirit and intent of this Agreement.

#### Section 13 SAVE HARVILESS

Owner shall indemnify, defend, and save Agent harmless from all loss, damage, cost, expense (including attorneys' fees), liability, or claims for personal injury or property damage incurred or occurring in, on, or about the Premises.

#### Section 14 LIABILITY INSURANCE

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shall provide that notice of default or cancellation shall be sent to Agent as well as Owner and shall require a minimum of thirty days' written notice to Agent before any cancellation of or changes to said policies.

#### Section 15 AGENT ASSUMES NO LIABILITY

Agent assumes no liability whatsoever for any acts or omissions of Owner, or any previous owners of the Premises, or any previous management or other agent of either. Agent assumes no liability for any failure of or default by any tenant in the payment of any tent or other charges due Owner or in the performance of any obligations owed by any cenant to Owner pursuant to zin lease or otherwise. Nor does Agent assume any liability for previously unknown violations of environmental or other regulations which may become And win during the period this Agreement is in effect. Any such regulatory violatous or hazards discovered by Agent shall be brought to the attention of Owner in writing, and Owner shall promptly cure them.

#### Section 16 OWNER RESPONSIBLE FOR ALL EXPENSES OF LITIGATION

Owner shall pay all expenses incur ed by Agent, including, but not limited to, reasonable attorneys' fees and Agent's forts and time, and any liability, fines, penalties or the like, in connection with any claim, proceeding, or suit involving an alleged violation by Agent or Own, a, or both, of any law pertaking to fair employment, fair credit reporting, environmental protection, 

#### 161 FEES FOR LEGAL ADVICE

#### Section 17 AGENT'S COMPENSATION AND EXPENSES

As compensation for the services provided by Agent under this Agreement (and exclusive of reimbursement of expenses to which Agent is entitled hereunder). Owner shall pay Agent as follows:

#### 17.1 FOR MANAGEMENT SERVICES

The greater of (i) \$ ...\$00.00 per month or (ii) ...3.5 % of the total munchly gross receipts from the Premises, payable by the ... \$150y day of the following month for the duration of this Agreement. Payments due Agent for periods of less than a calendar month shall be prorated over the number of days for which compensation is due. The percentage amount set forth in (ii) above shall be based upon the total gross receipts from the Premises during the preceding month.

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The term "gross receipts" shall be deemed to include all rents and other income and charges from the normal operation of the Premises, including, but not limited to, rents, parking fees, laundry income, forfeited accurity deposits, pet deposits, other fees and deposits, and other miscellaneous income. Gross receipts shall NOT be deemed to include the special charges listed in paragraph 3.2, or excess interest on security deposits ffrom paragraph 3.3), or income arising out of the sale of real property or the settlement of fire or other casualty losses and items of a similar nature.

# 17.1 FOR APARTMENT LEASING

17.3 FOR COMMERCIA, LEASING \*

Seven percent (7%) of the first year's gross rental plus two percent (2%) of the gross rental for the balance of the term. In the event there is a co-operating broker, the co-operating broker shall receive 100% of the above amount and the agent shall receive 50% of the above amount. In the event Mark IV Realty Group. Inc. (owner) is the procurring broker, owner shall receive 50% of the above amount and the agent shall receive 50%. Fee shall be paid 50% upon lease execution and

17.4 FOR MODERNIZATION (REHABILITATION/CONSTRUCTION) 50% upon delivery of possession. Agent shall negotiate and review all work to be completed by a general contractor as no additional fee.

#### 17.5 FORFIRE RESTORATION

Agent is authorized to hire a public adjuster and general contractor in Owner's name and at Owner's expense at no additional fee.

#### 17.6 FOR OTHER ITEMS OF MUTUAL AGREEMENT

\*Agent shall receive no leasing fee for leases executed related to the existing highway sign \$ \*\* or as may be arranged by Owner.

#### 17.7 INTEREST ON UNPAID SUMS

Any sums due Agent under any provision of this Agreement, and not paid within ... Len ... days after such sums have become due, shall bear interess as the rate of ... ... % per annum.

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#### Section 18 REPRESENTATIONS

Owner represents and warrants: That Owner has full power and authority to enter this Agreement; that there are no written or oral agreements affecting the Premises other than tenant leases, copies of which have been furnished to Agent; that there are no recorded easements, restrictions, reservations, or rights of way which adversely affect the use of the Premises for the purposes intended under this Agreement; that to the best of Owner's knowledge, the property is soned for the intended use; that all leasing and other permits for the operation of the Premises have been secured and are current; that the building and its construction and operation do not violate any applicable stracter, laws, ordinances, rules, regulations, orders, or the like (including, but no: simited to, those pertaining to hazardous or toxic substances); that the building does not contain any aspestos, usea, formaldehyde, radon, or other toxic or hazardous substance; and that no unsafe condition exists.

#### Section 19 STRUCTURAL CHANGES

Owner expressly withholds from Argent vay power or authority to make any structural changes in any building, was make any other major alterations or additions in or to any such building or to 'ny equipment in any such building, or to incur any expense chargeable to Doner other than expenses related to exercising the express powers verted in Agent through this Agreement, without the prior written consent of the following person:

John L. Marks

c/o Mark IV Realty Group, Inc.

However, such emergency repairs as may be required because or funger to life or property, or which are immediately necessary for the presentation and safety of the Premises or the safety of the renants and occupants there  $A_i$ or required to avoid the suspension of any necessary service to the Premises, or to comply with any applicable federal, state, or local laws, regulations, or ordinances, shall be authorized pursuant to paragraph 10.1 of this Agreement, and Agent shall notify Owner appropriately.

#### Section 20 BUILDING COMPLIANCE

Agent does not assume and is given no responsibility for compliance of the Premises or any building thereon or any equipment therein with the requirements of any building codes or with any statute, ordinance, law, or regulation of any governmental body or of any public authority or official thereof having jurisdiction, except to notify Owner promptly or forward to Owner promptly any complaints, warnings, notices, or summonses received by Agent relating to such matters. Owner represents that to the best of Owner's knowledge the Premises and all such equipment comply with all such requirements, and Owner authorizes Agent to disclose the ownership of the Premises to any such officials and agrees to indemnify and hold Agent, its representatives, servants, and employees, harmless of and from all loss, cost, expense, and liability whatsoever which may be imposed by reason of any present or future violation or alleged violation of such laws, ordinances, statutes, or regulations.

### Section 21 TERMINATION

#### 2) t TERMINATION BY EITHER PARTY

This Agreement may be terminated by either Owner or Agent, with or without cause, at the end of the initial term or of any following term year upon the giving of .. thirty ... days' written notice prior to the end of said initial term or following term year, or at any time during the term or extended term upon the giving of three months' written notice.

#### 212 TERMINATION FOR CAUSE

Norwithstanding the foregoing, this Agreement shall terminate in any event and all obligations of the parties hereunder shall cease (except as to liabilities or obligations which have accrued or arisen prior to such termination, or which accrue pursuant to paragraph 21,3 as a result of such terminatich and obligations to insure and indemnify), upon the occurrence of any of the following events:

(a) BR (ACH OF AGREEMENT - Thirty (30) days after the receipt of notice by either party to the other specifying in detail a material breach of this Agreement, If such breach has not been cured within said thirty (30) day period; or if such breigh is of a nature that it cannot be cured within said thirty (30) day period has can be cuted within a reasonable time thereafter, if efforts to cure such bretch have not commenced or/and such efforts are not proceeding and being continued diligently both during and after such thirty (30) day period prior to the breach bring cured. HOWEVER, the breach of any obligation of either party hereunder to pay any monies to the other party under the terms of this Agre iment shall be deemed to be curable within thirty (30) days.

(b) FAILURE TO ACT, ETC. - In the event that any insurance required of Owner is not maintained without any lapse, or it is alleged or charged that the Premises, or any portion thereof, or any act on fulfile to act by Owner, its agent and employees with respect to the Premises, fair to comply with any law or regulation, or any order or ruling of any public suthority, and Agent, in its sole discretion, considers that the action or position or Dwner. of its representatives with respect thereto may result in damage or liability to Agent, or disciplinary proceeding with respect to Agent's license, Agent shall have the right to terminate this Agreement at any time by writter. notice to Owner of its election to do so, which termination shall be effective upon the service of such notice. Such termination shall not release the indemnittes of Owner set forth herein.

(c) EXCESSIVE DAMAGE-Upon the destruction of or substantial damage to the Premises by any cause, or the taking of all or a substantial portion of the Premises by eminent domain, in either case making it impossible or Impracticable to continue operation of the Premises.

(d) INADEQUATE INSURANCE—II Agent deems that the liability insurance obtained by Owner per section 14 is not reasonably satisfactory to protect its interest under this Agreement, and if Owner and Agent cannot agree as to adequate insurance, Agent shall have the right to cancel this Agreement upon the service of notice to Owner.

#### 213 TERMINATION COMPENSATION

¥(1) Owner terminates this Agreement before the and of the initial term or any subsequent term year as provided in paragraph 31.1 above for any reason other than for a breach by Agent under paragraph 21,2(2) above, or if (ii) Agent terminates this Agreement for a breach by Owner under paragraph 23.2(a) above or pursuant to the provisions of paragraphs 21.2(b) or 21.2(d) above, then in any such event, Owner shall be obligated to pay Agent. as liquidated damages an amount equal to the management fee earned by Agent, as determined under paragraph 17.1 always, for the calendar month immediately preceding the month in which the notice of termination is

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given to Agent of to Owner, multiplied by the number of months and/or portions thereof remaining from the termination date until the end of the initial term or term year in which the termination occurred. Such damages, plus any amounts account to Agent prior to such termination, shall be due and payable upon termination of this Agreement. To the extent that funds are available, such sums shall be payable from the Operating (and/or) Reserve Account(s). Any amount due in excess of the funds available from the Operating (and/or) Reserve Account(s) shall be paid by Owner to Agent upon demand.

#### 21.4 OWNER RESPONSIBLE FOR PAYMENTS

Upon termination of or withdrawal from this Agreement, Owner shall assume the obligations of any contract or outstanding bill executed by Agent under this Agreement for and on behalf of Owner and responsibility for payment of all unpaid bills. In addition, Owner shall furnish Agent security, in an amount satisfactory to Agent, against any obligations or liabilities which Agent my have properly incurred on Owner's behalf under this Agreement.

Agent may withhold funds for ninety (90) days after the end of the month in wild, this Agreement is terminated, in order to pay bills previously incurred out not yet invoiced and to close accounts. Agent shall deliver to Owner, within ninety (90) days after the end of the month in which this Agreement is enalusted, any balance of monies due Owner or of tenant security deposits, or both, which were held by Agent with respect to the Premises, as well as a line previous as of the date of termination or withdrawal, and all records, contracts, leases, receipts for deposits, and other papers or documents which pertain to the Premises.

#### 2L5 SALE OF PREMISES

In the second the fremiers are sold by Owner & sing the period of this Agreement, Agent shall have exclusive eights of sepres scatton in the sale as stated in a specific sales agreement to be negotiated separately. Upon transfer of ownership, this Agreement shall terminate by more control Grance and Agent under the terms and conditions are forth below.

#### Section 22 INDEMNIFICATION SURVIVES TERMINATION

All representations and warranties of the parties contained berein shall survive the termination of this Agreement. All provisions of this Agreement that require Owner to have insured or to defend, reimburse, or indemnify Agent (including, but not limited to, parsgraphs 21, 2.5, 5, 8.4, 9.2, 9.5, 13, 14, 15, 16, 17.7, 20, 21.3, and 21.4) shall survive any termination; and if Agent is or becomes involved in any proceeding or litigation by reason of having been Owner's Agent, such provisions shall apply as if this Agreement were still in effect.

Section 23 HEADINGS

All headings and subheadings employed within this Agreement and in the accompanying List of Provisions are inserted only for convenience and case of reference and are not to be considered in the construction or interpressulan of any provision of this Agreement.

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#### Section 24 FORCE MAIEUR

Any delays in the performance of any obligation of Agent under this Agreement shall be excused to the extent that such delays are caused by wars, national emergencies, natural disasters, strikes, labor disputes, utility failures, governmental regulations, riots, adverse weather, and other similar causes not within the control of Agent, and any time periods required for performance shall be extended accordingly.

#### Section 25 COMPLETE AGREEMENT

This Agriement, including any specified attachments, constitutes the entire agreement persect Owner and Agent with respect to the management and operation of the Fremises and supersedes and replaces any and all previous management agreements entered into or/and negotiated between Owner and Agent relating to the Premises covered by this Agreement. No change to this Agreement shall be valid unless made by supplemental written agreement executed and approver by Conner and Agent. Except as otherwise provided herein, any and all amendments, additions, or deletions to this Agreement shall be null and void unless specified by Owner and Agent in writing Each party to this Agreement hereby schowledges and agrees that the other party has made no warranties, representations, covenants, or agreements, express or implied, to such party, other that, those expressly set forth herein, and that each party, in entering into and executing this Agreement. has relied upon no warranties, representations, coverages, or agreements, express or implied, to such party, other than those capressly see forth herein.

#### Section 26 RIGHTS CUMULATIVE: NO WAIVER

No right or remedy herein conferred upon or reserved to either of the parties to this Agreement is intended to be exclusive of any other right or remedy, and each and every right and remedy shall be cumulative and in addition to any other right or remedy given under this Agreement or now or hereafter legally existing upon the occurrence of an event of default under this Agreement. The failure of either party to this Agreement to insist at any time upon the strict observance or performance of any of the provisions of this Agreement, or to exercise any right or remedy as provided in this Agreement, shall not impair any such right or remedy or be construed as a waiver or relinquishment of such right or remedy with respect to subsequent defaults. Every right and remedy given by this Agreement to the parties to it may be exercised from time to time and as often as may be deemed expedient by those parties.

### Section 27 APPEICABLE LAWAND PARTIAL INVALIDITY

The execution, interpretation, and performance of this Agreement shall in all respects be controlled and governed by the laws of the State of if any part of this Agreement shall be declared invalid or unenforceable, Agent shall have the option to terminate this Agreement by notice to Owner.

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	Any notices, demands, consents, and reports necessary or provided for under this Agreement shall be in writing and shall be addressed as follows, or at such other address as Owner and Agent individually may specify hereafter in writing:
	Agent: Vranas & Associates, Ltd.
	400 N. Franklin Street
	Chicago, Illinois 60610
	Owner: Nork IV Realty Group, Inc.
	Chicago, Illinois 60610
	Such notice or other communication may be mailed by United States regis- tered or certified mail, return receipt requested, postage prepaid, and may be deposited in a United States Post Office or a depository for the receipt of mail regularly maintained by the post office. Such notices, demands, con-
	sents, and reports may also be delivered by hand or by any other receipted method or means permitted by law For purposes of this har cement, notices shall be deemed to have been "given" or "delivered" upon portain i delivery thereof or forty-eight (48) hours after having been deposited in the Philiped States mails as provided herein.
ection 29 AG	method or means permitted by law for purposes of this Agreement, notices shall be deemed to have been "given" or "delivered" upon pervise i delivery thereof or forty-eight (48) hours after having been deposited in the Phited
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	method or means permitted by law for purposes of this fig rement, notices shall be deemed to have been "given" or "delivered" upon pervise I delivery thereof or forty-eight (48) hours after having been deposited in the 21/nited States mails as provided herein.  GREEMENT BINDING UPON SUCCESSORS AND ASSIGNS  This agreement shall be binding upon the parties hereto and their respective personal representatives, helts, administrators, executors, successors and assigns.  IN WITNESS WHEREOF, the parties hereto have affixed or caused to be affixed their respective signatures this 277 day of
	method or means permitted by law For purposes of this agreement, notices shall be deemed to have been "given" or "delivered" upon purvate delivery thereof or forty-eight (48) hours after having been deposited in the Philipsed States mails as provided herein.  GREEMENT BINDING UPON SUCCESSORS AND ASSIGNS  This agreement shall be binding upon the parties hereto and their respective personal representatives, heirs, administrators, executors, successors and assigns.  IN WITNESS WHEREOF, the parties hereto have affixed or caused to be affixed their respective signatures this 277 day of Novembers. 1988  Witnessen.
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